



Old Town San Diego Chamber of Commerce

P.O. Box 82686 San Diego, CA 92138 • (619) 291-4903 • (Fax) 291-9383

Agenda Board of Directors Meeting

Wednesday, June 17, 2015

8:30 AM @ Mormon Battalion Historic Site

1. Call to Order & Introductions

2. Non-Agenda Public Comment

*Public comment may be made on any subject in the Board's area of responsibility. Time allotted to each speaker shall be determined by the President; however, comments are limited to no more than three (3) minutes total per subject regardless of the number of those wishing to speak. (Comments relating to items on today's agenda are to be taken at the time the item is heard.) Please direct requests to speak to the President **prior** to the start of the meeting. Pursuant to the Brown Act, no discussion or action, other than a referral, shall be taken by the Board on any issue brought forth under "Non-Agenda Public Comment."*

3. Announcements and Community Reports/Updates – 3 Minutes

4. Juan Street Improvements - City

5. Administrative Items

- a. Request for Agenda Revisions (continuances, change in order, etc.)
- b. Conflict of Interest Declarations on Agenda Items

6. Approval of Minutes

Old Town Chamber of Commerce General Meeting – May 20, 2015

Action Item

7. Committee Reports

a) Organization Committee

- 1) Accept the Financial Report – April 2015 *Action Item*
- 2) Accept the Financial Report – May 2015 *Action Item*
- 3) Old Town Harney Street Market Update
- 4) Chamber Office Lease Renewal *Action Item*
- 5) Old Town Chamber of Commerce 75th Anniversary
- 6) Fund Additional Late Hours for Visitor's Center July-August 2015 *Action Item*

b) Design Committee – Update

Board of Directors Meeting Agenda – (Continued)
Wednesday, June 17, 2015

- c) Promotions & Marketing Committee
 - 1) Next Meeting July 9, 2015 at 2:00 pm
 - d) Economic Restructuring Committee – No Update
 - e) Event Evaluation – Car Show
 - f) Upcoming Events - Updates
 - 1) Taste of Old Town – September 10, 2015
 - 2) Car Show –September 12, 2015
 - 3) Art & Craft Show Old Town – October 3-4, 2015
Next Meeting July 9,, 2015 at 9:00 am
 - 4) Dia de los Muertos – November 1 & 2, 2015
- 8. Old Town Community Parking Advisory Committee Update**
Budget and Program Approved at Committee
- 9. Executive Update**
- a. Visitor Center – Update
 - b. Rock ‘n’ Roll Marathon
 - c. County Fair – Saturday, June 6, 2015
 - d. Fiesta Cinco de Mayo – Follow up Meeting Held June 11, 2015
- 10. Unfinished Business**
- 11. New Business**
- 12. Next Old Town Chamber of Commerce Meeting Date - Wednesday – July 15, 2015**
- 13. Next Old Town Community Parking District – Meet Wednesday – July 15, 2015**
- 14. Adjourn**

THIS INFORMATION IS AVAILABLE IN ALTERNATIVE FORMATS UPON REQUEST.

To request an alternative format, or to request a sign language or oral interpreter for the meeting, please contact the meeting Coordinator in the Old Town San Diego Chamber of Commerce at least five (5) working days before the meeting at (619) 291-4903 to ensure availability.
Assistive Listening Devices (ALDs) are available for the meeting upon request.



Old Town San Diego Chamber of Commerce/BID Board of Directors Meeting

01

Minutes of the Board of May 20, 2015

8:30 AM @ Mormon Battalion

Directors Present:

Fred Grand – Hacienda Hotel
Christine Smith – Café Coyote
David Thornton - OTT
Kim McLaughlin – Haunted San Diego Tours
Steve Pastor – Courtyard
Diane Powers – Bazaar de Mundo
Chuck Ross – Fiesta de Reyes
Michael Howland – Michael Howland, CPA

Directors Excused:

Bruce Johnson – Alamo Mexican Café
Patty Ducey-Brooks – Presidio Comm.
Jeanne Ferrell – Cold Stone Creamery
Vacant Seat

Staff:

Richard Stegner – Executive Director
R. Elisha McLemore – Office Assistant

Guests:

Mike Arnold – City of San Diego
Wayne Jarrell – City of San Diego
Monica Nunoz – City of San Diego
Elder David Barnes – MBHS
Chris Ward – Sen. Marty Block's Office
Julio DeGuzman – City of San Diego
Molly Chase – City of San Diego
Jon Kay - DMI
Brittany Giacalone – Current Solar
Maria Tostado – Current Solar
Lavonne Maday Peyrot – Artist/Resident

Fred Grand, President, called the meeting to order at 8:38 a.m.

Introductions of members and visitors were made.

Non-Agenda Public Comment

Chuck Ross - Fiesta de Reyes

Mr. Ross announced that Fiesta de Reyes contract at the State Park was up in May and has been extended for the next ten years. In an effort to give back to the Old Town State Park, Mr. Ross will be orchestrating the reconstruction of the Machado-Smith Adobe, Wood-Framed House, and Gardens. The Machado-Smith reconstruction will be home to a concession stand and will provide historical context in regards to the rich cultural heritage of the Californio and American cultures in Old Town.

Chris Ward - Senator Block's Office

Current senate bills will be finalized in June.

Rock and Roll Marathon

Richard Stegner explained to the board that Old Town businesses have the opportunity to have their logo and business information on the Rock and Roll Marathon website.

Solar Energy Presentation – Brittany Giacalone

Brittany Giacalone gave an informative presentation explaining what Solar Energy can do for Old Town Businesses. The main point of the presentation were that Solar Energy can help with rising electricity costs while maintaining the Old Town's historical aesthetic.

Juan Street Improvements – Jon Kay, DMI

The storm drain has been completed for phase one. In the next two weeks the water main will be tested, disinfected, and installed. The water used for disinfection will be de-chlorinated and possibly shared with the golf course. The street curb, gutter, and sidewalk will be done on Taylor Street. Mason Street will be next. Water transfer services will be done at night so there will be noticeable interruption to residents and businesses. Completion of improvements is on track.

Administrative Items**A. Request for Agenda revisions (continuances, changes in order, etc.)**

None

B. Conflict of Interest Declarations on Agenda Items

None

Approval of Minutes - Minutes were presented for the regular board meeting on April 15, 2015.

MOTION: to approve the minutes of April 15, 2015 with corrections added.

M/S/A: David Thornton / Kim McLaughlin (#05-20-15-1) Motion Passed - 7-0-1 A Michael Howland

COMMITTEE REPORTS**Organization Committee****Accept Financial Reports**

MOTION: to approve the financials for the month of March 2015.

M/S/U: Chuck Ross / Christine Smith (#05-20-15-2) - Motion Passed 8-0-0

Chamber FY16 Budget

MOTION: to approve Chamber FY16 Budget

M/S/U: Chuck Ross / Diane Powers (#05-20-15-3) - Motion Passed 8-0-0

Old Town Harney Street Market Update

Richard Stegner presented the market update. There were some rainy days but the numbers are holding steady compared with last year. Sunday market is now at 80% capacity. Some vendors have reported doing better on Sunday than Saturday.

Bruce Johnson arrives at 9:45a.m.

Chamber Office Lease Renewal

The lease at the Chamber office will expire on July 20th of this year. There was discussion concerning the neighboring cigar shop and the constant smoke. The board decided that email should be sent concerning the incessant smoke and if nothing can be done then the monthly rent payment should be lowered accordingly. Motion was made for Mr. Grand to contact the property management with an offer of a 2-year lease at \$1750 a month with a 30 day opt out clause. If not accepted, the lease will stay as it is for an additional year.

MOTION: to approve Mr. Grand to contact the property management with an offer of a 2-year lease at \$1750 monthly with a 30 day opt-out clause. If not accepted, the lease will stay as it is for an additional year.

M/S/U: Diane Powers / Michael Howland (#05-20-15-4) - Motion Passed 8-0-0

Anniversary Event - Old Town Chamber of Commerce – 75 years

May 24th, 2015 will mark the 75th anniversary of OT Chamber of Commerce becoming a Chamber of Commerce. The board agreed that a press release should be created to announce the anniversary and that Patty Ducey-Brooks is perfect to write it. Molly Chase said that will she will look into obtaining a proclamation from the City.

Welk Resort Agreement

Things are going well with the agreement.

Design Committee

The Design Committee report was delivered by Ms. Diane Powers. Three new kiosks are currently being constructed with completion in mid-June. The maps will be mounted on glass and illuminated by LED light. There is also a new group of designs for banners. She invited board members to send her any ideas for the banners.

Promotions and Marketing Committee

There is an ongoing evaluation of SDTA guide for December. There will \$1800 set aside for TV commercials for this year. 3k has been allocated for the Old Town Chamber website. The board was asked to send any improvement ideas to either Chuck Ross or Bob Barros. The Promotions Committee is considering investing in a half page in the Japanese SD Guide and a quarter panel in the Embarcadero Visitor Center Guide.

Upcoming Events Update

County Fair: Saturday, June 6, 2015

Car Show: September 12, 2015

Taste of Old Town: September 10, 2015

Golf Classic: September 28, 2015

Art & Craft Show Old Town: October 3-4 2015

Dia de los Muertos: November 1-2, 2015

Executive Update

Richard Stegner presented the numbers for the Visitor center. Chuck Ross suggested a total be added at the bottom of every column.

Announcements and Community Updates**San Diego City Council**

Molly Chase announced that there will be a resolution concerning the pepper trees that will be removed due to the Juan Street Improvements. There will be a waiver to replace each pepper tree with a new pepper tree. The waiver is necessary because the pepper tree is on the City of San Diego's evasive tree list. Ms. Chase also informed the board of the new changes to the City's budget. There will be an increase in park and rec hours, and the addition of 40 new city employees.

San Diego City Attorney's Office

Julio Deguzman explained the Community Court Program and added that about 60% accept the program.

Unfinished Business

None

New Business

None

Meeting adjourned at 10:27 A.M.

Next regular Chamber meeting is scheduled for Wednesday, June 17, 2015.

Respectfully submitted,

Signed: _____

Jeanne Ferrell, Secretary

FINANCIALS

Old Town San Diego Chamber of Commerce/BID
Balance Sheet
 As of May 31, 2015

ASSETS

Current Assets

Checking/Savings

| | | |
|-----------------|----|--------|
| General Account | \$ | 32,925 |
| Checking AF | | 56,070 |
| Petty Cash | | 37 |

Accounts Receivable

| | | |
|---------------------|--|--------|
| Accounts Receivable | | 43,289 |
| Other Receivables | | |
| Bid Receivable | | 0 |
| Art Festival | | 0 |

Total Other Current Assets

132,321

Total Current Assets

Donated Assets

0

Security Deposits

2,783

Total Long Term Assets

2,783

TOTAL ASSETS

\$ 135,104

LIABILITIES & EQUITY

Liabilities

Current Liabilities

| | | |
|------------------|----|--------|
| Accounts Payable | \$ | 45,970 |
| SBEP Advance | | 0 |

Long Term Liabilities

| | | |
|----------------------------|--|--------|
| Bid Assessments | | 2,334 |
| Grant Payable | | 25,000 |
| Deferred Revenue | | 0 |
| Due to Other Organizations | | 4,635 |

Total Liabilities

77,939

Equity

Fund Balance 86,754

Net Income (29,589)

Total Equity

57,165

TOTAL LIABILITIES & EQUITY

\$ 135,104

Management Use Only

DRAFT

Old Town San Diego Chamber of Commerce/BID
Profit & Loss
Eleven Months ended May 31, 2015

| Ordinary Income/Expense | Actual | Budget |
|--------------------------------------|----------------|----------------|
| 40010 · SPECIAL EVENTS INCOME | | |
| Saturday Market | \$ 41,287 | \$ 50,000 |
| Taste of Old Town | 57,595 | 59,180 |
| FDKK - Car Show - Revenue | 22,225 | 24,200 |
| Art Festival - Revenue | 58,568 | 59,600 |
| Parking | 4,754 | 16,000 |
| Total · SPECIAL EVENTS INCOME | 184,429 | 208,980 |
| BID ASSESSMENTS | 28,232 | 37,200 |
| CHAMBER MEMBERSHIP DUES | 200 | |
| FUNDRAISING | 22,854 | 20,000 |
| SBEP | 19,823 | 19,823 |
| CHAMBER EVENT ALLOCATION | 1,050 | |
| OTHER | 5,682 | |
| Total Revenue | 262,270 | 286,003 |
| PERSONNEL & ORGANIZATION | | |
| OCCUPANCY EXPENSE | | |
| RENT | 26,468 | 36,300 |
| UTILITIES | 2,770 | 1,800 |
| CLEANING | 520 | 1,500 |
| STORAGE UNIT | 2,561 | 1,350 |
| TELEPHONE | 2,311 | 2,500 |
| OFFICE RELOCATION | 1,297 | 2,000 |
| OCCUPANCY EXPENSE | 35,927 | 45,450 |
| STAFFING | | |
| SALARIES | 56,606 | 59,000 |
| WORKER'S COMP INSURANCE | 772 | 100 |
| PAYROLL EXPENSES | 6,495 | 4,500 |
| Total STAFFING | 63,873 | 63,600 |
| AUTO/TRAVEL | 186 | 0 |
| ELECTION EXPENSE | 1,503 | 800 |
| DUES & SUBSCRIPTIONS | 1,540 | 1,100 |
| MISC | 0 | 300 |
| PRINTING | 100 | 1,100 |
| POSTAGE | 556 | 400 |
| PROFESSIONAL SERVICES | 4,400 | 4,600 |
| GEN'L INSURANCE | 2,246 | |

DRAFT

| | | |
|---|----------------|----------------|
| WEB HOSTING | 270 | 300 |
| REPAIR & MAINTENANCE | 292 | 800 |
| AWARDS | 320 | 730 |
| BANK FEES, FIN CH & TAXES | 478 | 200 |
| OFFICE SUPPLIES | 1,465 | 2,900 |
| MEETINGS | 1,255 | 1,060 |
| Total PERSONNEL & ORGANIZATION | 114,411 | 123,340 |

II - EVENTS

| | | |
|---------------------|----------------|---------------|
| SATURDAY MARKET | 1,631 | 1,500 |
| BUSINESS MIXERS | 0 | 500 |
| TASTE OF OLD TOWN | 11,846 | 7,150 |
| F.D.K.K. CAR SHOW | 21,123 | 24,200 |
| GOLF (Motorcycle) | 10,550 | |
| ART FESTIVAL | 54,932 | 59,600 |
| Total Events | 100,082 | 92,950 |

DESIGN PROGRAMS

| | | |
|------------------------------|---------------|---------------|
| STREETSCAPE | 4,339 | 8,000 |
| STREET MAINTENANCE | 3,366 | 5,000 |
| BANNER PROGRAM | 6,391 | 7,400 |
| DESIGN SPECIAL PROJECTS | 33,934 | 1,800 |
| Total DESIGN PROGRAMS | 48,030 | 22,200 |

IV - PROMOTION PROGRAMS

| | | |
|---------------------------------|---------------|---------------|
| OTHER ADVERTISING | 0 | 11,100 |
| PRINT/WEB & OTHER ADVERTISING | 12,084 | 5,000 |
| MARKETING | 830 | |
| EVENT PROMOTION | 3,550 | 2,500 |
| Total PROMOTION PROGRAMS | 16,464 | 18,600 |

V - PARKING

| | | |
|------------------------|---------------|---------------|
| INSURANCE | 2,688 | 2,900 |
| CLEANING | 6,230 | |
| LANDSCAPING | 2,000 | |
| REPAIR AND MAINTENANCE | 0 | 13,500 |
| UTILITIES | 1,628 | 5,500 |
| OTHER | 326 | |
| RESERVE | 0 | 5,000 |
| Total Parking | 12,872 | 26,900 |

OT - CONTINGENCY

| | | |
|----------------------|----------------|----------------|
| Total Expense | 291,859 | 285,990 |
|----------------------|----------------|----------------|

| | | |
|-----------------|--------------------|--------------|
| Net Loss | \$ (29,589) | \$ 13 |
|-----------------|--------------------|--------------|

Management Use Only

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Old Town Harney Street Market - Income & Expense - FY 2013-2015

| Week Receipts 2014-2015 | | | | Week Receipts 2013-2014 | | | Week Receipts 2012-13 | | |
|-------------------------|---------------------|-------------------|--------------------|-------------------------|--------------------|------------|-----------------------|--------------------|------------|
| Week | Sat Receipts | Sun Receipts | M Total | Week | Receipts | M Total | Week | Receipts | M Total |
| 5-Jul | \$917.80 | | | 6-Jul | \$1,105.50 | | 7-Jul | \$1,080.25 | |
| 12-Jul | \$683.80 | | | 13-Jul | \$933.15 | | 14-Jul | \$897.75 | |
| 19-Jul | \$764.33 | | | 20-Jul | \$919.00 | | 21-Jul | \$1,041.39 | |
| 26-Jul | \$731.00 | | \$3,096.93 | 27-Jul | \$974.40 | \$3,932.05 | 28-Jul | \$980.35 | \$3,999.74 |
| 2-Aug | \$115.00 | | | 3-Aug | \$827.95 | | 4-Aug | \$961.45 | |
| 9-Aug | \$866.06 | | | 10-Aug | \$715.07 | | 11-Aug | \$856.80 | |
| 16-Aug | \$695.00 | | | 17-Aug | \$956.72 | | 18-Aug | \$855.50 | |
| 23-Aug | \$713.50 | | | 24-Aug | \$970.64 | | 25-Aug | \$975.99 | \$3,649.74 |
| 30-Aug | \$633.20 | | \$3,022.76 | 31-Aug | \$719.16 | \$4,189.54 | 1-Sep | \$827.80 | |
| 6-Sep | Car Show | | | 7-Sep | Car Show | | 8-Sep | Car Show | |
| 13-Sep | \$639.80 | | | 14-Sep | \$857.90 | | 15-Sep | \$466.30 | |
| 20-Sep | \$672.35 | | | 21-Sep | \$795.56 | | 22-Sep | \$629.63 | |
| 27-Sep | \$439.00 | | \$1,751.15 | 28-Sep | \$760.74 | \$2,414.20 | 29-Sep | \$704.65 | \$2,628.38 |
| 4-Oct | A&C | | | 5-Oct | AF | | | | |
| 11-Oct | \$835.55 | | | 12-Oct | \$898.75 | | 6-Oct | AF | |
| 18-Oct | \$524.60 | | | 19-Oct | \$815.05 | | 13-Oct | \$797.00 | |
| 25-Oct | \$672.60 | | \$2,032.75 | 26-Oct | \$733.20 | \$2,447.00 | 20-Oct | \$768.00 | |
| 1-Nov | Rain | | | 2-Nov | \$757.70 | | 27-Oct | \$603.30 | \$2,168.30 |
| 8-Nov | \$669.95 | | | 9-Nov | \$851.80 | | 3-Nov | \$750.40 | |
| 15-Nov | \$810.90 | | | 16-Nov | \$637.31 | | 10-Nov | \$526.70 | |
| 22-Nov | \$792.75 | | | 23-Nov | \$551.00 | | 17-Nov | \$692.77 | |
| 29-Nov | \$617.00 | | \$2,890.60 | 30-Nov | \$494.68 | \$3,292.49 | 24-Nov | \$628.45 | \$2,598.32 |
| | | | | | | | 1-Dec | \$687.05 | |
| 6-Dec | \$669.94 | | | 7-Dec | Rain | | 8-Dec | \$792.15 | |
| 13-Dec | \$620.95 | | | 14-Dec | \$937.58 | | 15-Dec | \$515.40 | |
| 20-Dec | \$935.35 | | | 21-Dec | \$760.76 | | 22-Dec | \$840.50 | |
| 27-Dec | \$709.00 | | \$2,935.24 | 28-Dec | \$678.32 | \$2,376.66 | 29-Dec | \$406.20 | \$3,241.30 |
| 3-Jan | \$778.00 | | | 4-Jan | \$604.00 | | 5-Jan | \$792.30 | |
| 10-Jan | \$757.80 | | | 11-Jan | \$652.55 | | 12-Jan | \$674.80 | |
| 17-Jan | \$800.20 | | | 18-Jan | \$732.00 | | 19-Jan | \$822.65 | |
| 24-Jan | \$872.20 | | | 25-Jan | \$695.15 | \$2,683.70 | 26-Jan | Rain | \$2,289.75 |
| 31-Jan | \$845.40 | | \$4,053.60 | 1-Feb | \$799.03 | | 2-Feb | \$807.48 | |
| 7-Feb | \$901.45 | \$538.40 | | 8-Feb | \$945.20 | | 9-Feb | \$691.00 | |
| 14-Feb | \$1,050.85 | \$603.77 | | 15-Feb | \$750.25 | | 16-Feb | \$977.57 | |
| 21-Feb | \$966.85 | \$228.25 | | 22-Feb | \$763.25 | \$3,257.73 | 23-Feb | \$906.50 | \$3,382.55 |
| 28-Feb | Rain | Rain | \$4,289.57 | 1-Mar | Rain | | 2-Mar | \$1,109.14 | |
| 7-Mar | \$809.75 | \$683.93 | | 8-Mar | \$812.70 | | 9-Mar | \$835.52 | |
| 14-Mar | \$645.14 | \$466.00 | | 15-Mar | \$752.25 | | 16-Mar | \$961.67 | |
| 21-Mar | \$846.82 | \$524.80 | | 22-Mar | \$770.45 | | 23-Mar | \$1,035.82 | |
| 28-Mar | \$730.69 | \$613.00 | \$5,320.13 | 29-Mar | \$818.45 | \$3,153.85 | 30-Mar | \$1,168.37 | \$5,110.52 |
| 4-Apr | \$855.00 | Easter | | 5-Apr | \$716.00 | | 6-Apr | \$1,030.08 | |
| 11-Apr | Rain | \$613.70 | | 12-Apr | \$771.65 | | 13-Apr | \$844.20 | |
| 18-Apr | \$757.30 | Rain | | 19-Apr | \$907.40 | | 20-Apr | \$896.07 | |
| 25-Apr | \$628.00 | \$364.00 | \$3,218.00 | 26-Apr | \$463.00 | \$2,858.05 | 27-Apr | \$810.40 | \$3,580.75 |
| 2-May | Cinco | Cinco | | 3-May | Cinco | | 4-May | Cinco | |
| 9-May | \$775.45 | \$606.95 | | 10-May | \$655.75 | | 11-May | \$845.20 | |
| 16-May | \$446.00 | \$244.35 | | 17-May | \$677.48 | | 18-May | \$725.57 | |
| 23-May | \$752.00 | \$605.00 | | 24-May | \$776.00 | | 25-May | \$916.00 | \$2,486.77 |
| 30-May | \$819.00 | \$527.15 | \$4,775.90 | 31-May | \$667.50 | 2776.73 | 1-Jun | \$834.30 | |
| 6-Jun | | | | 7-Jun | \$898.10 | | 8-Jun | \$936.60 | |
| 13-Jun | | | | 14-Jun | \$817.80 | | 15-Jun | \$1,013.96 | |
| 20-Jun | | | | 21-Jun | \$695.50 | | 22-Jun | \$879.58 | |
| 27-Jun | | | \$0.00 | 28-Jun | \$735.75 | \$3,147.15 | 29-Jun | \$866.75 | \$4,531.19 |
| TOTAL | \$ 30,767.33 | \$6,619.30 | \$37,386.63 | TOTAL | \$36,529.15 | | TOTAL | \$39,667.31 | |
| | \$732.56 | \$509.18 | | | \$761.02 | | Week Avg | \$862.33 | |

May 2015 Visitor Count

| Day | Open | Closed | 11-1 | 1-3 | 3-5 | 5-7 | Total Daily | Out of Town | Comments |
|---------------|---------------------------------|--------|------|-----|-----|-----|-------------|-------------|----------|
| 1 | 9:30 | 7 | 15 | 16 | 23 | 22 | 83 | 42 | |
| 2 | 11 | 7 | 45 | 38 | 62 | 65 | 210 | 38 | |
| 3 | 9 | 7 | 42 | 36 | 25 | 49 | 152 | 44 | |
| 4 | 11 | 4 | 9 | 9 | 5 | 0 | 23 | 10 | |
| 5 | 11 | 4 | 7 | 0 | 15 | 0 | 22 | 8 | |
| 6 | 11 | 3 | 6 | 12 | 0 | 0 | 18 | 12 | |
| 7 | 11 | 4 | 17 | 20 | 20 | 17 | 74 | 42 | |
| 8 | 11 | 7 | 15 | 15 | 8 | 15 | 53 | 34 | |
| 9 | 11 | 7 | 9 | 25 | 25 | 35 | 94 | 29 | |
| 10 | 11 | 7 | 40 | 27 | 35 | 15 | 117 | 26 | |
| 11 | 11 | 4 | 15 | 13 | 7 | 0 | 35 | 14 | |
| 12 | 11 | 3 | 16 | 14 | 0 | 0 | 30 | 14 | |
| 13 | 11 | 4 | 20 | 6 | 0 | 0 | 26 | 11 | |
| 14 | 11 | 4 | 19 | 10 | 2 | 0 | 31 | 25 | |
| 15 | 11 | 7 | 13 | 8 | 20 | 55 | 96 | 49 | |
| 16 | 11 | 7 | 31 | 30 | 30 | 33 | 124 | 71 | |
| 17 | 11 | 7 | 20 | 17 | 11 | 16 | 64 | 11 | |
| 18 | 11 | 4 | 20 | 7 | 17 | 0 | 44 | 23 | |
| 19 | 11 | 3 | 8 | 14 | 11 | 0 | 33 | 13 | |
| 20 | 11 | 4 | 16 | 8 | 3 | 0 | 27 | 12 | |
| 21 | 11 | 4 | 12 | 14 | 25 | 0 | 51 | 23 | |
| 22 | 11 | 4 | 20 | 15 | 4 | 0 | 39 | 36 | |
| 23 | 11 | 7 | 23 | 35 | 15 | 35 | 108 | 53 | |
| 24 | 12 | 7 | 42 | 20 | 36 | 28 | 126 | 35 | |
| 25 | Closed for Memorial Day Holiday | | | | | | | | |
| 26 | 11 | 4 | 11 | 6 | 6 | 5 | 28 | 7 | |
| 27 | 11 | 4 | 28 | 16 | 9 | 0 | 53 | 33 | |
| 28 | 11 | 7 | 29 | 16 | 15 | 40 | 100 | 63 | |
| 29 | 11 | 4 | 17 | 12 | 7 | 0 | 36 | 27 | |
| 30 | 11 | 7 | 27 | 35 | 15 | 37 | 114 | 59 | |
| 31 | 10 | 7 | 40 | 22 | 29 | 19 | 110 | 28 | |
| TOTALS | | | 617 | 500 | 457 | 464 | 2038 | 850 | |