



Old Town San Diego Chamber of Commerce

P.O. Box 82686 San Diego, CA 92138 • (619) 291-4903 • (Fax) 291-9383

Agenda Board of Directors Meeting

Wednesday, June 18, 2014

8:30 AM @ Mormon Battalion Historic Site
(Corner of Harney and Juan Streets)

1. Call to Order & Introductions

2. Non-Agenda Public Comment

*Public comment may be made on any subject in the Board's area of responsibility. Time allotted to each speaker shall be determined by the President; however, comments are limited to no more than three (3) minutes total per subject regardless of the number of those wishing to speak. (Comments relating to items on today's agenda are to be taken at the time the item is heard.) Please direct requests to speak to the President **prior** to the start of the meeting. Pursuant to the Brown Act, no discussion or action, other than a referral, shall be taken by the Board on any issue brought forth under "Non-Agenda Public Comment."*

3. Administrative Items

- a. Request for Agenda Revisions (continuances, change in order, etc.)
- b. Conflict of Interest Declarations on Agenda Items

4. Announcements and Community Reports/Updates – 3 Minutes

5. Closed Session Disclosure and Public Comment

6. Approval of Minutes

- a. General Meeting – May 21, 2014

Action Item

7. Committee Reports

a. Organization Committee

- 1) Accept the Financial Reports
 - a) Accept the Financial Reports – April 2014
- 2) Old Town Chamber of Commerce FY15 Draft Budget
- 3) Old Town Saturday Market Update
- 4) Appointment of Board Member to Old Town Community Parking Advisory Committee – Fill Vacancy

Action Item

Action Item

Action Item

b. Committee Reports

- 1) Economic Restructuring Committee
 - a) City Parking Lot Update
 - b) Agreement with City to Manage the Parking Lot
 - a. Committee Hearing on June 11, 2014

Board of Directors Meeting Agenda – (Continued)
Wednesday, June 18, 2014

- 1) Design Committee
- 2) Promotions & Marketing Committee

c. Event - Updates

- 1) County Fair – Saturday, June 7, 2014
- 2) San Diego 245th Birthday, July 16, 2014
- 3) Car Show –September 6, 2014
- 4) Art & Craft Show– September 13-14, 2014
- 5) Tequila Trail – September 2014
- 6) Dia de los Muertos – November 1 & 2, 2014
- 7) Community Christmas Party – December 10, 2014

8. Executive Update

- a. Visitor Center – Update

9. Unfinished Business

10. New Business

11. Old Town Community Parking Advisory Committee Update

- 1) Meeting July 8, 2014 - Hacienda Hotel @ 10:30 AM

12. Next Old Town Chamber of Commerce Meeting Date - Wednesday – July 16, 2014

13. Adjourn

THIS INFORMATION IS AVAILABLE IN ALTERNATIVE FORMATS UPON REQUEST.

To request an alternative format, or to request a sign language or oral interpreter for the meeting, please contact the meeting Coordinator in the Old Town San Diego Chamber of Commerce at least five (5) working days before the meeting at (619) 291-4903 to ensure availability. Assistive Listening Devices (ALDs) are available for the meeting upon request.



Minutes of the Board of May 21, 2014 were deferred until July's Board Meeting.

Old Town San Diego Chamber of Commerce/BID

Balance Sheet

As of April 30, 2014

ASSETS

Current Assets

Checking/Savings

General Account	\$	43,549
Checking AF		16,032
Special Events		0
Merchants Account		9,160
Petty Cash		37

Accounts Receivable

Accounts Receivable		42,464
Other Receivables		1,546
Bld Receivable		0
Art Festival		0

Total Other Current Assets 112,788

Fixed Assets

Office Furniture		0
Accumulated Depreciation		0

Donated Assets		12,500
Security Deposits		1,083
Total Long Term Assets		13,583

TOTAL ASSETS \$ 126,371

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable	\$	0
SBEP Advance		0
Bld Assessments		1,994
Deferred Revenue		1,950
Due to Other Organizations		4,635

Total Liabilities 8,579

Equity

Fund Balance		110,487
Net Income		7,305
Total Equity		117,792

TOTAL LIABILITIES & EQUITY \$ 126,371

Management Use Only

Old Town San Diego Chamber of Commerce/BID

Profit & Loss

July 1, to April 30, 2014

Ordinary Income/Expense	Actual	Budget
40010 · SPECIAL EVENTS INCOME		
Saturday Market	\$ 30,324	\$ 39,000
Tequila Trails	19,459	20,000
FDKK - Car Show - Revenue	19,078	20,300
Golf Tournament		60,000
Art Festival - Revenue	52,009	66,700
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Total · SPECIAL EVENTS INCOME	120,870	206,000
BID ASSESSMENTS	28,060	34,500
CHAMBER MEMBERSHIP DUES	0	
FUNDRAISING	10,068	22,800
GRANTS	0	
SBEP	19,829	17,600
CHAMBER EVENT ALLOCATION	4,692	
OTHER	1,750	
	<hr/>	<hr/>
Total Revenue	185,269	280,900
PERSONNEL & ORGANIZATION		
OCCUPANCY EXPENSE		
RENT	9,200	10,900
UTILITIES	1,875	2,800
CLEANING	1,062	1,500
STORAGE UNIT	2,260	2,640
TELEPHONE	2,478	3,800
	<hr/>	<hr/>
OCCUPANCY EXPENSE	16,875	21,640
STAFFING		
SALARIES	44,823	55,700
WORKER'S COMP INSURANCE	964	276
PAYROLL EXPENSES	5,028	5,124
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Total STAFFING	50,815	61,100
AUTO/TRAVEL	10	0
ELECTION EXPENSE	1,753	800
DUES & SUBSCRIPTIONS	788	300
MISC	135	300
PRINTING	0	2,570
POSTAGE	103	200
PROFESSIONAL SERVICES	5,300	3,000
GEN'L INSURANCE	1,810	2,500

COMPUTER SUPPLIES	267	
REPAIR & MAINTENANCE	748	300
AWARDS	360	0
BANK FEES, FIN CH & TAXES	198	100
OFFICE SUPPLIES	2,902	2,400
MEETINGS	755	1,060
Total PERSONNEL & ORGANIZATION	82,819	96,270
II - EVENTS		
EVENTS/PROJECTS		
SATURDAY MARKET	1,589	1,100
BUSINESS MIXERS	0	800
TEQUILA TRAILS	3,369	2,750
F.D.K.K. CAR SHOW	19,835	19,118
EVENTS	0	
GOLF	0	57,000
H.O.T.C.F.	0	
ART FESTIVAL	40,257	57,775
Total Events	65,050	138,543
DESIGN PROGRAMS		
STREETScape	8,223	7,000
BANNER PROGRAM	1,695	7,400
DESIGN SPECIAL PROJECTS	0	2,800
Total DESIGN PROGRAMS	9,918	17,200
IV - PROMOTION PROGRAMS		
WEB SITE	0	150
OTHER ADVERTISING	0	11,000
PRINT/WEB & OTHER ADVERTISING	10,456	5,000
MARKETING	3,750	16,650
EVENT PROMOTION	1,108	
Total PROMOTION PROGRAMS	15,314	32,800
ECONOMIC RESTRUCTURING		
PARKING LOT	4,863	
OT - CONTINGENCY		2,000
Total Expense	177,964	286,813
Net Income	\$ 7,305	\$ (5,913)
Management Use Only		

Old Town San Diego Chamber of Commerce/BID
FY 2015 Program Budget by Class
 July 2014 through June 2015

	BID REIMB	Total CHAMBER	CPD	Total SBEP	TOTAL
	Jul '14 - Jun 15	Jul '14 - Jun 15	Jul '14 - Jun 15	Jul '14 - Jun 15	Jul '14 - Jun 15
Ordinary Income/Expense					
Income					
40010 · SPECIAL EVENTS INCOME					
40045 · SATURDAY MARKET		39,000.00			39,000.00
40060 · CHAMBER EVENT FEE		3,800.00			3,800.00
40066 · FDKK - CAR SHOW		27,800.00			27,800.00
40075 · ART FESTIVAL		54,000.00			54,000.00
40010 · SPECIAL EVENTS INCOME - Other			14,200.00		14,200.00
Total 40010 · SPECIAL EVENTS INCOME		124,600.00	14,200.00		138,800.00
40020 · BID DISBURSEMENTS					
40025 · BID DISBURSEMENTS CARRYOVER	2,200.00				2,200.00
40020 · BID DISBURSEMENTS - Other	35,000.00				35,000.00
Total 40020 · BID DISBURSEMENTS	37,200.00				37,200.00
40130 · FUND RAISING		15,600.00			15,600.00
41000 · SBEP				19,000.00	19,000.00
Total Income	37,200.00	140,200.00	14,200.00	19,000.00	210,600.00
Gross Profit	37,200.00	140,200.00	14,200.00	19,000.00	210,600.00
Expense					
I - PERSONNEL & ORGANIZATION					
50000 · OCCUPANCY EXPENSE					
520020 · RENT					
52029 · RENT - OT CPD ALLOCATION	1,400.00				1,400.00
520020 · RENT - Other	3,200.00	17,200.00			20,400.00
Total 520020 · RENT	4,600.00	17,200.00			21,800.00
54500 · UTILITIES		1,800.00	5,500.00		7,300.00
53000 · OFFICE CLEANING		1,500.00			1,500.00
53500 · STORAGE UNIT		2,700.00			2,700.00
54000 · TELEPHONE					
54051 · TELEPHONE - OFFICE	500.00	1,600.00			2,100.00
54053 · TELEPHONE - STAFF		900.00			900.00
Total 54000 · TELEPHONE	500.00	2,500.00			3,000.00
Total 50000 · OCCUPANCY EXPENSE	5,100.00	25,700.00	5,500.00		36,300.00
55000 · STAFFING					
55200 · EXECUTIVE DIRECTOR					
55221 · EXECUTIVE DIRECTOR		17,500.00		18,500.00	36,000.00
55222 · EXEC DIR - OT CPD ALLOCA...		1,100.00			1,100.00
55200 · EXECUTIVE DIRECTOR - Other	6,900.00				6,900.00
Total 55200 · EXECUTIVE DIRECTOR	6,900.00	18,600.00		18,500.00	44,000.00
55150 · STAFFING PART TIME		15,000.00			15,000.00
55300 · WORKER'S COMP INSURANCE				100.00	100.00
55400 · PAYROLL EXPENSES	600.00	3,500.00		400.00	4,500.00
Total 55000 · STAFFING	7,500.00	37,100.00		19,000.00	63,600.00
50045 · ELECTION EXPENSE		800.00			800.00
50060 · DUES & SUBSCRIPTIONS	300.00	800.00			1,100.00
50065 · PRINTING					
51520 · NEWSLETTER - PRINTING	1,500.00	700.00			2,200.00
Total 50065 · PRINTING	1,500.00	700.00			2,200.00
50070 · GEN'L INSURANCE	800.00	1,700.00	2,900.00		5,400.00
50075 · POSTAGE		200.00			200.00
50080 · PROFESSIONAL SERVICES					
50082 · ACCOUNTING/TAX PREPARATI...	2,500.00	2,100.00			4,600.00
Total 50080 · PROFESSIONAL SERVICES	2,500.00	2,100.00			4,600.00
71516 · WEB HOSTING		300.00			300.00
50100 · REPAIR & MAINTENANCE		300.00	13,500.00		13,800.00
50115 · ANNUAL REPORT	100.00	270.00			370.00
50120 · ANNUAL MEETING	700.00	260.00			960.00
50122 · AWARDS		360.00			360.00
50140 · BANK FEES, FIN CH & TAXES		200.00			200.00
50150 · OFFICE SUPPLIES		2,900.00			2,900.00
52003 · MEETINGS		100.00			100.00
Total I - PERSONNEL & ORGANIZATION	18,500.00	73,790.00	21,900.00	19,000.00	133,190.00
II - SPECIAL PROJECTS/EVENTS					
60000 · SPECIAL PROJECTS/EVENTS					

Old Town San Diego Chamber of Commerce/BID
FY 2015 Program Budget by Class
 July 2014 through June 2015

	BID REIMB	Total CHAMBER	CPD	Total SBEP	TOTAL
	<u>Jul '14 - Jun 15</u>	<u>Jul '14 - Jun 15</u>	<u>Jul '14 - Jun 15</u>	<u>Jul '14 - Jun 15</u>	<u>Jul '14 - Jun 15</u>
61000 · SATURDAY MARKET		1,500.00			1,500.00
51572 · BUSINESS MIXERS	500.00				500.00
51582 · ART FESTIVAL		48,000.00			48,000.00
51583 · CAR SHOW		27,600.00			27,600.00
Total 60000 · SPECIAL PROJECTS/EVENTS	<u>500.00</u>	<u>77,100.00</u>			<u>77,600.00</u>
Total II - SPECIAL PROJECTS/EVENTS	500.00	77,100.00			77,600.00
IV - DESIGN PROGRAMS					
70020 · STREETScape	4,300.00	3,700.00			8,000.00
70025 · BANNER PROGRAM	3,800.00	3,600.00			7,400.00
70035 · DESIGN SPECIAL PROJECTS		2,800.00			2,800.00
Total IV - DESIGN PROGRAMS	<u>8,100.00</u>	<u>10,100.00</u>			<u>18,200.00</u>
V - PROMOTION PROGRAMS					
71526 · PRINT ADVERTISING	4,500.00	500.00			5,000.00
71525 · OTHER ADVERTISING	3,600.00	1,500.00			5,100.00
Total V - PROMOTION PROGRAMS	<u>8,100.00</u>	<u>2,000.00</u>			<u>10,100.00</u>
5405 · OT CONTINGENCY	2,000.00				2,000.00
Total Expense	<u>37,200.00</u>	<u>162,990.00</u>	<u>21,900.00</u>	<u>19,000.00</u>	<u>241,090.00</u>
Net Ordinary Income	0.00	-22,790.00	-7,700.00	0.00	-30,490.00
Net Income	<u>0.00</u>	<u>-22,790.00</u>	<u>-7,700.00</u>	<u>0.00</u>	<u>-30,490.00</u>

Old Town San Diego Chamber of Commerce/BID

Income & Expense Budget vs. Actual

July 2013 through May 2014

	Jul '13 - May 14	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
40010 · SPECIAL EVENTS INCOME				
40045 · SATURDAY MARKET	30,324.15	39,000.00	-8,675.85	77.8%
40060 · CHAMBER EVENT FEE	1,015.00	8,350.00	-7,335.00	12.2%
40064 · TEQUILA TRAIL	0.00	20,000.00	-20,000.00	0.0%
40066 · FDKK - CAR SHOW	0.00	20,300.00	-20,300.00	0.0%
40075 · ART FESTIVAL	0.00	52,000.00	-52,000.00	0.0%
42030 · BANNER SPONSORSHIP	1,350.00			
40010 · SPECIAL EVENTS INCOME - Other	0.00	0.00	0.00	0.0%
Total 40010 · SPECIAL EVENTS INCOME	32,689.15	139,650.00	-106,960.85	23.4%
40020 · BID DISBURSEMENTS				
40021 · BID DISBURSEMENTS RECEIVED	31,081.82	34,500.00	-3,418.18	90.1%
40025 · BID DISBURSEMENTS CARRYOVER	0.00	0.00	0.00	0.0%
40020 · BID DISBURSEMENTS - Other	0.00	0.00	0.00	0.0%
Total 40020 · BID DISBURSEMENTS	31,081.82	34,500.00	-3,418.18	90.1%
40030 · CHAMBER MEMBERSHIP DUES	400.00			
40130 · FUND RAISING	10,068.20	22,800.00	-12,731.80	44.2%
41000 · SBEP	19,829.00	17,600.00	2,229.00	112.7%
Total Income	94,068.17	214,550.00	-120,481.83	43.8%
Gross Profit	94,068.17	214,550.00	-120,481.83	43.8%
Expense				
I - PERSONNEL & ORGANIZATION				
50000 · OCCUPANCY EXPENSE				
520020 · RENT				
52029 · RENT - OT CPD ALLOCATION	0.00	0.00	0.00	0.0%
520020 · RENT - Other	10,100.00	10,900.00	-800.00	92.7%
Total 520020 · RENT	10,100.00	10,900.00	-800.00	92.7%
54500 · UTILITIES	1,874.87	2,800.00	-925.13	67.0%
53000 · OFFICE CLEANING	1,187.50	1,500.00	-312.50	79.2%
53500 · STORAGE UNIT	2,486.00	2,640.00	-154.00	94.2%
54000 · TELEPHONE				
54051 · TELEPHONE - OFFICE	1,940.54	2,700.00	-759.46	71.9%
54053 · TELEPHONE - STAFF	762.53	1,100.00	-337.47	69.3%
Total 54000 · TELEPHONE	2,703.07	3,800.00	-1,096.93	71.1%
Total 50000 · OCCUPANCY EXPENSE	18,351.44	21,640.00	-3,288.56	84.8%
55000 · STAFFING				
55200 · EXECUTIVE DIRECTOR				
55221 · EXECUTIVE DIRECTOR	0.00	0.00	0.00	0.0%
55222 · EXEC DIR - OT CPD ALLOCATION	0.00	1,100.00	-1,100.00	0.0%
55200 · EXECUTIVE DIRECTOR - Other	37,230.82	42,900.00	-5,669.18	86.8%
Total 55200 · EXECUTIVE DIRECTOR	37,230.82	44,000.00	-6,769.18	84.6%
55150 · STAFFING PART TIME	7,592.50	11,700.00	-4,107.50	64.9%
55300 · WORKER'S COMP INSURANCE	963.85	276.00	687.85	349.2%
55400 · PAYROLL EXPENSES	5,028.48	5,124.00	-95.52	98.1%
Total 55000 · STAFFING	50,815.65	61,100.00	-10,284.35	83.2%
56037 · AUTO/TRAVEL EXPENSES	10.00			
50045 · ELECTION EXPENSE	1,752.78	800.00	952.78	219.1%
50060 · DUES & SUBSCRIPTIONS	788.00	300.00	488.00	262.7%
50065 · PRINTING				
51520 · NEWSLETTER - PRINTING	0.00	2,200.00	-2,200.00	0.0%
Total 50065 · PRINTING	0.00	2,200.00	-2,200.00	0.0%
50070 · GEN'L INSURANCE	1,810.00	2,500.00	-690.00	72.4%
50075 · POSTAGE	276.04	200.00	76.04	138.0%
50080 · PROFESSIONAL SERVICES				
50082 · ACCOUNTING/TAX PREPARATION	5,300.00	3,000.00	2,300.00	176.7%

Old Town San Diego Chamber of Commerce/BID
Income & Expense Budget vs. Actual
July 2013 through May 2014

	Jul '13 - May 14	Budget	\$ Over Budget	% of Budget
Total 50080 · PROFESSIONAL SERVICES	5,300.00	3,000.00	2,300.00	176.7%
71516 · WEB HOSTING	0.00	150.00	-150.00	0.0%
50100 · REPAIR & MAINTENANCE	748.44	300.00	448.44	249.5%
50115 · ANNUAL REPORT	0.00	370.00	-370.00	0.0%
50120 · ANNUAL MEETING	510.90	960.00	-449.10	53.2%
50122 · AWARDS	360.01	200.00	160.01	180.0%
50135 · COMPUTER SUPPLIES & SOFTWARE	267.02			
50140 · BANK FEES, FIN CH & TAXES	217.91	100.00	117.91	217.9%
50150 · OFFICE SUPPLIES	2,915.19	2,400.00	515.19	121.5%
52003 · MEETINGS	293.00	100.00	193.00	293.0%
Total I - PERSONNEL & ORGANIZATION	84,416.38	96,320.00	-11,903.62	87.6%
II - SPECIAL PROJECTS/EVENTS				
60000 · SPECIAL PROJECTS/EVENTS				
61000 · SATURDAY MARKET	2,325.38	1,100.00	1,225.38	211.4%
51572 · BUSINESS MIXERS	0.00	800.00	-800.00	0.0%
51581 · TEQUILA TRAIL	0.00	3,750.00	-3,750.00	0.0%
51582 · ART FESTIVAL	0.00	52,000.00	-52,000.00	0.0%
51583 · CAR SHOW	0.00	20,133.00	-20,133.00	0.0%
Total 60000 · SPECIAL PROJECTS/EVENTS	2,325.38	77,783.00	-75,457.62	3.0%
Total II - SPECIAL PROJECTS/EVENTS	2,325.38	77,783.00	-75,457.62	3.0%
IV - DESIGN PROGRAMS				
70020 · STREETScape	8,222.75	7,000.00	1,222.75	117.5%
70025 · BANNER PROGRAM	1,695.00	7,400.00	-5,705.00	22.9%
70035 · DESIGN SPECIAL PROJECTS	0.00	2,800.00	-2,800.00	0.0%
Total IV - DESIGN PROGRAMS	9,917.75	17,200.00	-7,282.25	57.7%
V - PROMOTION PROGRAMS				
71526 · PRINT ADVERTISING	15,008.06	5,000.00	10,008.06	300.2%
71525 · OTHER ADVERTISING	0.00	11,000.00	-11,000.00	0.0%
71090 · MARKETING/PR ACTIVITIES	3,750.00	16,650.00	-12,900.00	22.5%
72010 · EVENT PROMOTIONS	1,107.70			
Total V - PROMOTION PROGRAMS	19,865.76	32,650.00	-12,784.24	60.8%
V - ECONOMIC RESTRUCTURING PROG				
73050 · OT CPD - OT BID ALLOCATION	4,863.45			
Total V - ECONOMIC RESTRUCTURING PROG	4,863.45			
51050 · MISCELLANEOUS EXPENSE	135.00			
5405 · OT CONTINGENCY	0.00	2,000.00	-2,000.00	0.0%
Total Expense	121,523.72	225,953.00	-104,429.28	53.8%
Net Ordinary Income	-27,455.55	-11,403.00	-16,052.55	240.8%
Net Income	-27,455.55	-11,403.00	-16,052.55	240.8%

Old Town Saturday Market - Income & Expense - FY 2012-2014

Week Receipts 2013-2014			Week Receipts 2012-13			Week Receipts 2011-2012		
Week	Receipts	M Total	Week	Receipts	M Total	Week	Receipts	M Total
6-Jul	\$1,105.50		7-Jul	\$1,080.25		2-Jul	\$759.05	
13-Jul	\$933.15		14-Jul	\$897.75		9-Jul	\$832.35	
20-Jul	\$919.00		21-Jul	\$1,041.39		16-Jul	\$864.80	
27-Jul	\$974.40	\$3,932.05	28-Jul	\$980.35	\$3,999.74	23-Jul	\$864.80	
3-Aug	\$827.95		4-Aug	\$961.45		30-Jul	\$701.60	\$4,022.60
10-Aug	\$715.07		11-Aug	\$856.80		6-Aug	\$934.85	
17-Aug	\$956.72		18-Aug	\$855.50		13-Aug	\$908.10	
24-Aug	\$970.64		25-Aug	\$975.99	\$3,649.74	20-Aug	\$876.90	
31-Aug	\$719.16	\$4,189.54	1-Sep	\$827.80		27-Aug	\$769.65	\$3,489.50
7-Sep	Car Show		8-Sep	Car Show		3-Sep	\$770.35	
14-Sep	\$857.90		15-Sep	\$466.30		10-Sep	FDKK	
21-Sep	\$795.56		22-Sep	\$629.63		17-Sep	\$897.85	
28-Sep	\$760.74	\$2,414.20	29-Sep	\$704.65	\$2,628.38	24-Sep	\$737.55	\$2,405.75
5-Oct	AF		6-Oct	AF		1-Oct	AF	
12-Oct	\$898.75		13-Oct	\$797.00		8-Oct	\$906.60	
19-Oct	\$815.05		20-Oct	\$768.00		15-Oct	\$804.10	
26-Oct	\$733.20	\$2,447.00	27-Oct	\$603.30	\$2,168.30	22-Oct	\$817.00	
2-Nov	\$757.70		3-Nov	\$750.40		29-Oct	\$727.00	\$3,254.70
9-Nov	\$851.80		10-Nov	\$526.70		5-Nov	\$781.35	
16-Nov	\$637.31		17-Nov	\$692.77		12-Nov	Rain	
23-Nov	\$551.00		24-Nov	\$628.45	\$2,598.32	19-Nov	\$734.65	
30-Nov	\$494.68	\$3,292.49	1-Dec	\$687.05		26-Nov	\$903.55	\$2,419.55
7-Dec	Rain		8-Dec	\$792.15		3-Dec	\$572.70	
14-Dec	\$937.58		15-Dec	\$515.40		10-Dec	\$818.00	
21-Dec	\$760.76		22-Dec	\$840.50		17-Dec	\$715.65	
28-Dec	\$678.32	\$2,376.66	29-Dec	\$406.20	\$3,241.30	24-Dec	Closed	
4-Jan	\$604.00		5-Jan	\$792.30		31-Dec	\$750.50	\$2,856.85
11-Jan	\$652.55		12-Jan	\$674.80		7-Jan	\$704.00	
18-Jan	\$732.00		19-Jan	\$822.65		14-Jan	\$808.55	
25-Jan	\$695.15	\$2,683.70	26-Jan	Rain	\$2,289.75	21-Jan	Rain	
1-Feb	\$799.03		2-Feb	\$807.48		28-Jan	\$642.55	\$2,155.10
8-Feb	\$945.20		9-Feb	\$691.00		4-Feb	\$759.95	
15-Feb	\$750.25		16-Feb	\$977.57		11-Feb	\$643.30	
22-Feb	\$763.25	\$3,257.73	23-Feb	\$906.50	\$3,382.55	18-Feb	\$824.40	
1-Mar	Rain		2-Mar	\$1,109.14		25-Feb	\$682.70	\$2,910.35
8-Mar	\$812.70		9-Mar	\$835.52		3-Mar	\$754.25	
15-Mar	\$752.25		16-Mar	\$961.67		10-Mar	\$844.75	
22-Mar	\$770.45		23-Mar	\$1,035.82		17-Mar	Rain	
29-Mar	\$818.45	\$3,153.85	30-Mar	\$1,168.37	\$5,110.52	24-Mar	\$779.15	
5-Apr	\$716.00		6-Apr	\$1,030.08		31-Mar	\$887.60	\$3,265.75
12-Apr	\$771.65		13-Apr	\$844.20		7-Apr	\$870.20	
19-Apr	\$907.40		20-Apr	\$896.07		14-Apr	\$358.08	
26-Apr	\$463.00	\$2,858.05	27-Apr	\$810.40	\$3,580.75	21-Apr	\$772.30	
3-May	Cinco		4-May	Cinco		28-Apr	\$807.95	\$2,808.53
10-May	\$655.75		11-May	\$845.20		5-May	Cinco	
17-May	\$677.48		18-May	\$725.57		12-May	\$740.65	
24-May	\$776.00		25-May	\$916.00	\$2,486.77	19-May	\$781.73	
31-May	\$667.50	\$2,776.73	1-Jun	\$834.30		26-May	\$825.81	\$1,607.54
7-Jun	\$898.10		8-Jun	\$936.60		2-Jun	\$670.10	
14-Jun			15-Jun	\$1,013.96		9-Jun	\$811.25	
21-Jun			22-Jun	\$879.58		16-Jun	\$977.70	
28-Jun		\$898.10	29-Jun	\$866.75	\$4,531.19	23-Jun	\$877.40	
30-Jun						30-Jun	\$964.75	\$3,631.10
TOTAL	\$34,280.10		TOTAL	\$39,667.31		TOTAL	\$36,238.07	
	\$779.09			\$826.40		Week Avg	\$787.78	